



## Recommended Solutions

We offer a variety of options to meet your community's needs and fit within your budget. Recommended solutions are examples of how successful communities use our software.

**Small HOAs:** Single lifeguard or pools without internet.

Issue Photo ID classic passes mailed directly to the resident's home at no cost to the HOA. They *flash-a-pass* at the gate and the software's check-in feature is never used.

| Product                    | Upfront Cost |            | Members Pay*                     |
|----------------------------|--------------|------------|----------------------------------|
|                            | Year 1       | Year 2+    |                                  |
| No Check-In (Flash-a-Pass) | \$0          | \$0        |                                  |
| Classic Passes             | \$0          | \$0        | \$1 per pass                     |
| Application Portal         | \$300        | \$0        | \$5 per household                |
| Self-Service               | \$0          | \$0        |                                  |
| <b>Total</b>               | <b>\$300</b> | <b>\$0</b> | <b>HOA makes a small profit.</b> |

## Large HOAs

Issue ePasses and utilize check-in. Classic passes are available upon request at no cost to the HOA.

| Product            | Upfront Cost   |              | Members Pay*                            |
|--------------------|----------------|--------------|---|
|                    | Year 1         | Year 2+      |   |
| Check-In           | \$450          | \$450        | \$5 application fee                     |
| ePasses            | \$375          | \$375        |   |
| Classic Passes     | \$0            | \$0          | \$1 only if a classic pass is requested |
| Application Portal | \$300          | \$0          |   |
| Self-Service       | \$0            | \$0          |   |
| <b>Total</b>       | <b>\$1,125</b> | <b>\$825</b> | <b>HOA profits ~\$3 per household</b>   |

**Country Clubs:** Golf clubs that have separate pool amenity.

Utilize check-in w/ member lookup.

| Product      | Upfront Cost |              | Members Pay |
|--------------|--------------|--------------|-------------|
|              | Year 1       | Year 2+      |             |
| Check-In     | \$450        | \$450        | \$0         |
| <b>Total</b> | <b>\$450</b> | <b>\$450</b> |             |

***Can the community pay all fees instead of the member paying?***

Yes. The community can pay AGS fees OR the member.



## Recommended Solutions

### Swim Clubs

Issue ePasses and utilize check-in. Collect membership dues online.

| <u>Product</u>               | <i>Upfront Cost</i> |                | <i>Members Pay*</i>     |
|------------------------------|---------------------|----------------|-------------------------|
|                              | <u>Year 1</u>       | <u>Year 2+</u> |                         |
| Check-In                     | \$450               | \$450          | Any AGS processing fees |
| ePasses                      | \$375               | \$375          |                         |
| Application Portal           | \$300               | \$0            |                         |
| Self-Service or Full-Service | \$0                 | \$0            |                         |
| <b>Total</b>                 | <b>\$1,125</b>      | <b>\$825</b>   |                         |

### City Pools: Pools with management on-site.

Issue ePasses and utilize check-in. Have a box of Classic Passes on hand.

| <u>Product</u> | <i>Upfront Cost</i> |                | <i>Members Pay</i> |
|----------------|---------------------|----------------|--------------------|
|                | <u>Year 1</u>       | <u>Year 2+</u> |                    |
| Check-In       | \$450               | \$450          | \$0                |
| ePasses        | \$375               | \$375          |                    |
| Box of Passes  | TBD                 | TBD            |                    |
| <b>Total</b>   | <b>\$825</b>        | <b>\$825</b>   |                    |

### Gyms, Fitness Centers, or Non-Pools

Utilize check-in to manage your organization's memberships. Utilize the booking portal to make reservations and sell classes.

| <u>Product</u> | <i>Upfront Cost</i> |                | <i>Members Pay</i> |
|----------------|---------------------|----------------|--------------------|
|                | <u>Year 1</u>       | <u>Year 2+</u> |                    |
| Check-In       | \$450               | \$450          | \$0                |
| Booking Portal | \$275               | \$275          |                    |
| <b>Total</b>   | <b>\$725</b>        | <b>\$725</b>   |                    |

#### *Do I have to pick a recommended solution?*

No. You can add or subtract features. Pick the services and fee structure that meets the needs of your unique community.